



By



ADELPHI
MANUFACTURING



LRQA
CERTIFIED
ISO 9001





Ask the Expert ↻

FREE Ask the Expert Hour:
every Monday,
3pm-4pm



Available in-person
or via Teams and
Online.



Are you a maker?

Is there something
in your process
that's causing
you trouble?

Reach out to us!

Whether it's a pit stop
for advice or a lifetime
partnership, Adelphi want
to lift up the next generation
of manufacturers.

With over 35 years in the industry,
Dean understands the challenges
faced by producers of all sizes.
He is offering his time for no-
obligation consultations, to
support you in achieving
your production goals.



Is it really Artisan Vs. Automation? **We believe not!**

Misconception 1: Losing control

Introducing standardised measurements and processes can feel like losing part of the creative process which you love. However, automation enables you to be both creative, AND in control: A more consistent customer experience of your product ensures repeat purchases, regular customers and a positive impression of your brand.

Misconception 2: Losing the human touch

When a product is made-by-hand it is often held in high regard by consumers, and commands a higher price. Semi automatic filling machinery allows you to scale up, whilst retaining the human intention behind each process; your recipe has still been conceptualised, crafted, tinkered and finally perfected, and that is where the true labour of love lies.

Misconception 3: Selling out

Culturally, we put businesses into two stereotypical categories; 'The Caring Artisan' and 'The Unfeeling Corporation'. However, what gets forgotten is that in between these two extremes there is a varied, warm and thriving business community in which artisans are hugely valued. We view our machines as support systems that empower you to dream bigger!



**Taking the next step
for your business
can mean upgrading
from your day-one
processes.**

**This doesn't mean
your product is
being made with
less love!**



From kitchen table to King's Award

LittlePod has come a long way from humble beginnings as a one-woman band when Janet had the idea at her kitchen table of putting vanilla paste into a tube. LittlePod products are now stocked throughout the UK and sold in 16 countries. In 2018, they won the Queen's Award for Enterprise in Sustainable Development and in 2023 they won the King's Award in the same category.

How it was all made possible...

LittlePod took their first step into automation in 2012, with the Response Benchtop Filler from Adelphi.

"People are coming to us with substantial orders that we never would have considered before!"

Shared values are the key to success

"Adelphi Manufacturing's values match LittlePod's perfectly", says Janet. She has been quick to stress the importance of LittlePod's "organic growth", assisted by Adelphi, which has seen automation applied to her unique business without compromising the values at its heart.

"Adelphi's honest advice and support was invaluable – they monitored our company growth, and recommended machines accordingly, making sure we didn't overstretch our resources."

"They really care!" LittlePod on Adelphi





Exponential growth

FARMERS' Welsh Lavender planted their first lavender field in 2003. Now, the company employs ten members of staff, all with a passion for the products and their local area. Welsh Lavender products are now stocked in 140 shops in the UK and abroad, as far afield as Amsterdam and Hong Kong.

Where Adelphi came in

Adelphi's Dean Willis met Welsh Lavender's Nancy Durham in 2012, when Nancy was investigating her first steps into automation. Dean was pleased to recommend the Response Benchtop Filler. This, enthuses Nancy, was "a great first step" for a business the size of Welsh Lavender.

Consultation and ongoing support

Nancy stressed that finding a trusted UK manufacturer was "a real priority" in the search for a machine to fill her products, to ensure that prompt servicing and maintenance would always be available. The "outstandingly efficient customer service and support" was something that, for Nancy, set Adelphi apart. "I never feel that my questions aren't valued, and it's never like a hassle", she said.



The Benchtop has been described as "working smoothly from day one", and "like an old friend"



Let me officially introduce myself; I'm the Response Benchtop Filler

A small machine, with BIG benefits

Versatile, hygienic and easy to use, I have a small footprint to conveniently fit on your workbench. Later down the line, I fit into a larger automatic machine too, meaning that your initial investment is never made obsolete. Small but mighty!

How can I help your production?

Is your manual filling process no longer efficient enough?
Are you struggling to fulfil the contracts of all your new stockists?
Are you looking to take your business to the next level?

Filling by hand can only offer an average accuracy of $\pm 10\%$. Out of every 1000 containers, you could be giving away as much as 100 for free!

Here's my product spec:

- Fast filling, 20-40 containers per minute.
- Fills bottles, jars, tubes, tubs, pots and more.
- Food and cosmetics industry quality-compliant materials and design.
- Fill volumes from 3ml to 1L.
- Quick and simple to strip for cleaning, in as little as three minutes.
- Choose from one or two filling heads.
- Versatile; interchangeable nozzles available for all your products, including liquids, oils, gels, creams, pastes and more!



Our facility includes 256 photovoltaic solar which produce excess electricity at a rate of 3% per month



ISO 9001:2015 guarantees the quality of our processes and procedures

Est. **1947**

75+ years' experience



Trusted by producers in over 110 countries worldwide



ADELPHI
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Talk to us

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Active apprenticeship scheme and local STEM ambassador for schools



We provide affordable housing for public service workers



We harvest rainwater for use in cleaning and toilets; saves 12,000 liters per month

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Community events and services sponsored this year so far



Environmentally Preferable Purchasing policy (EPP)



Within the top 15% companies on [JustGiving.com](https://www.justgiving.com)

